



Riwal is an equipment rental and sales company for powered access equipment headquartered in the Netherlands, with depot locations in 16 countries across the globe.

## *From a specific contract management solution to all-in-one legal management software*

Nathalie van der Poel – Legal Counsel

### **Riwal made limited use of a specific contract management solution**

Riwal had contract management software in place, but it was used mostly for contracts related to facility management and procurement. When Nathalie joined the company she came to the conclusion that the contract management solution was limited because it was used inconsistently and lacked smart tools for other key areas like corporate housekeeping and data privacy.

### **With **Legisway**, the holding increases insight and control**

Riwal has a unique organisational structure – the company operates in many countries, some of the local companies have been operating for over 50 years, but the holding was added only less than a decade ago. This created a lot of challenges for Nathalie because each country operated independently and it was difficult to oversee the legal activities in each country. **Legisway Essentials** has allowed Nathalie to gain better insights into the legal activities of each country, since documents are stored in one place.

### **With **Legisway**, key information from documents is visible and easy to understand**

With entities in many countries, the companies' legal documents are drawn up in multiple languages, posing a language barrier. If questions came up related to a contract from France, Nathalie would have to schedule a call and go through the document together with her colleague. Now, Nathalie scans the summary in **Legisway Essentials** where she can view key information, while the document itself is in the native language. Most of the times this will answer the question that came up, however sometimes a more in-depth review is required.

### **Getting started with **Legisway** was easy.**

Nathalie will tell you that the implementation process went smoothly. Together with an implementation partner, Nathalie had some additional support with entering Riwal's legal information into **Legisway Essentials**.

### **Legisway adds value**

Before, Nathalie was constantly searching for documents. Now, with the company's legal information in one system they have gotten rid of spreadsheets and use **Legisway Essentials** to facilitate reporting in a more automated way.

### **The bottom line: Collaboration with the business has improved**

With **Legisway Essentials**, Nathalie says that she is more up-to-date on the company's legal activities across the globe and has peace of mind that all documents are stored in one place.

One of our primary reasons for purchasing **Legisway** is we were unable to find information and lacked an overview of all our legal documents. I had experience using **Legisway** in a previous role and it was vital in helping the company gain better insight on legal documentation.

Since using **Legisway**, we are able to work in a more structured way from holding level. We have a better idea of the contracts and other legal documents each country has available.

**Legisway** has reduced the time spent on phone calls and emailing back and forth with colleagues when there were questions related to a contract. I can look in **Legisway Essentials** and get all the details I need.

Discover how **Legisway Essentials** can work for your business. Schedule a demo today: [wolterskluwer.com/en-gb/solutions/legisway/demo-request](https://wolterskluwer.com/en-gb/solutions/legisway/demo-request)

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